**Nissan Dealer Program Instructions**

**These instructions will help a dealer quickly take advantage of Nissan discounts**

Each Ingersoll Rand dealer must request their own certification code, either through a certified dealer, or on their own.  Having the Ingersoll Rand dealer request the certification code is often simpler.

Locate a certified dealer here: [https://www.nissanusa.com/dealer-locator.html?dealerFilters=business-certified](https://urldefense.proofpoint.com/v2/url?u=https-3A__www.nissanusa.com_dealer-2Dlocator.html-3FdealerFilters-3Dbusiness-2Dcertified&d=DwMFAw&c=RqOSY-j6o2m72bl3g1aM9A&r=5AgNzHz3ydD2eijJnrbGgPdm14b5TZqVOturdXgPj2s&m=5e-DxCpJWg4TCGGedZVh8bwErhln242hD7c9FirmrKU&s=TaxoSzMH_4AECn1TM8kzNTAunlyG9g02S_VEkaDi4Mc&e=) )

Request your own certification code:  ([https://ncvprograms.nnanet.com/NFC/](https://urldefense.proofpoint.com/v2/url?u=https-3A__ncvprograms.nnanet.com_NFC_&d=DwMFAw&c=RqOSY-j6o2m72bl3g1aM9A&r=5AgNzHz3ydD2eijJnrbGgPdm14b5TZqVOturdXgPj2s&m=5e-DxCpJWg4TCGGedZVh8bwErhln242hD7c9FirmrKU&s=igzQHzmrQa7gZh3jEbz7wACrXSA5vnooHC144ZT0j3c&e=) )

If you request your own code, select “I am a Commercial Business” select “Franchisee” select Ingersoll Rand from the franchisor drop-down menu, and complete the rest of the form.

The most important things for an Ingersoll Rand authorized dealer to do are to

        let the dealer know that they are an Ingersoll Rand franchisee,

        request franchise level pricing,

        and bring some proof of affiliation with Ingersoll Rand/Trane/American Standard, etc.

The deal may be priced and completed before the cert code is granted.  This is why it is important to give the dealer some proof of franchisee affiliation, which he can present to Nissan if proof is requested.

The dealer should be familiar with all the necessary procedures to get the franchisee the right pricing.